

2019

PACIFIC NORTHWEST
GRAIN & FEED ASSOCIATION

52nd ANNUAL WAREHOUSEMEN'S CONFERENCE & TRADE SHOW

February 20 - 22, 2019
Northern Quest Resort & Casino - Spokane, WA



Registration Information - all pricing à la carte

Pesticide Conference (Feb. 21-22):

Prior to January 19th: \$300 Member Price — \$400 Non-Member Price

After January 19th: \$325 Member Price — \$425 Non-Member Price

Registration Covers: Wednesday Welcome Reception, Thursday & Friday Pesticide Seminars (approx. 8 credits); Thursday & Friday meals and breaks; Thursday evening Reception & Banquet Dinner.

Trade Show Vendor:

Prior to January 19th: \$425 Member Price — \$500 Non-Member Price

After January 19th: \$450 Member Price — \$525 Non-Member Price

(See Trade Show Contract for modified or additional space & other information)

Fee Covers: Full registration for **one** person; 8' x 10' Booth; Signage; Electricity; Chairs; Wednesday Welcome Reception, Breakfast, Lunch & Breaks Thursday & Friday; Thursday evening Reception & Banquet Dinner. (All breakfasts, lunches and breaks will take place in the Trade Show Area.)

Rail Loading/Unloading Safety Training (Feb. 20): \$125/\$140

Registration Covers: Wednesday Rail Safety Training provided by Northern Plains Rail Companies.

4-5 hour classroom training session (completion certificate provided), PM break/beverage,

Welcome Reception following training. DRAFT agenda [HERE](#).

1 Day Spouse Event: \$175

SPOUSES WELCOME! Build Your Own Terrarium! Off site private party at Parrish & Grove Botanicals includes creating your own botanical masterpiece, lunch & beverages, and round trip transportation. 1-Day Registration covers Spouse Event, Thursday Reception & Banquet Dinner.

2 Day Spouse Event: \$225

2-Day Registration covers all of Thursday's activities (listed above), PLUS Breakfast and lunch on Friday (with the conference delegates).

EXTRA Banquet Tickets: \$100

Drinks at the Reception in Trade Show Area and a Delicious Banquet Dinner Celebration

EXTRA Breakfast or Lunch Tickets: \$35

Thursday or Friday Meal
(Check specific day on the Registration Form)



Northern Quest Resort & Casino

Hotel Information

Northern Quest Resort & Casino

Classic Room \$139/night ++

Single or Double occupancy

Credit Information

Approx. 8 pesticide credits will be provided over two days.

(Plus essential non-accredited Safety Training on Wednesday and supplier/maintenance info throughout the conference.)





52nd Annual Warehousemen's Conference & Trade Show

February 20 – 22, 2019

Northern Quest Resort & Casino - Spokane, Washington

REGISTRATION FORM

Company Name _____ Phone # _____

Address _____
Street City State Zip

PLEASE TYPE or PRINT the first and last name of each individual attending the conference and check the box for the appropriate Registration Type(s):

Name of Delegate, Vendor or Spouse	Pesticide Conference (Thurs-Fri)	Trade Show Vendor	Rail Safety Training (Wednesday)	Extra Breakfast – Thursday	Extra Lunch – Thursday	Extra Breakfast – Friday	Extra Lunch – Friday	Spouse Event – 1 Day	Spouse Event – 2 Day	Dinner Banquet Only
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(See pricing chart previous page)	(# of Delegates)	(Price of Reg.)	(Total)	(Please mark the appropriate boxes for your attendance needs.)
Full Pesticide Conf.:	_____ x	\$ _____ =	_____	<div style="font-size: 4em; vertical-align: middle;">}</div> Total Fees: \$ _____
Wed. Rail Safety Training	_____ x	\$ _____ =	_____	
Trade Show Vendor:	_____ x	\$ _____ =	_____	
Extra Banquet Tickets:	_____ x	\$ 100.00 =	_____	
Spouse Event - 1 Day:	_____ x	\$ 175.00 =	_____	
Spouse Event - 2 Day:	_____ x	\$ 225.00 =	_____	
Extra Meals:	_____ x	\$ 35.00 =	_____	
We would like to sponsor:	_____ x	\$ _____ =	_____	

***TRADE SHOW VENDORS, SEE NEXT PAGES FOR ADDITIONAL INFORMATION / REGISTRATION**

Payment Options:

- Check: Make payable to Pacific Northwest Grain & Feed Association (PNWGFA)
- Credit Card: _____ Exp. _____ CVV # _____
- Invoice: PNWGFA will send you an invoice for your registration fees

Refund Policy:

Full Refund through January 18 • 50% after January 18 • No cancellations/refunds after February 6 (registrations can be transferred)

Please fax, mail or email (preferred) your Registration Form to: margerie@pnwgfa.org
 PNWGFA: 200 SW Market Street, Suite 190 • Portland, OR 97201
 Phone: (503) 227-0234 – Fax: (503) 227-0059 – www.pnwgfa.org

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If you are a...

- » Construction/Design-Build Company
- » Environmental Services Provider
- » Grain Handling/feed milling equipment manufacturer or service provider
- » Grain testing equipment manufacturer
- » Fertilizer/Pesticide Services Provider
- » Safety Consultant
- » Grain/Feed Industry Professional

Be an exhibitor at the 2019 PNWGFA Trade Show!

ENHANCE company image

INCREASE brand awareness

NETWORK with prospective clients

DEVELOP and strengthen company's brand

SCHEDULE

WEDNESDAY - February 20

- Exhibitor Setup
- Trade Show (pm)

THURSDAY - February 21

- Trade Show

FRIDAY - February 22

- Trade Show
- Tear Down

VENDOR

SETUP:

Wednesday - February 20
12:00 pm - 4:00 pm

TEAR DOWN:

Friday - February 22
10:30 am

TRADE SHOW HOURS

Wednesday - February 20
5:00 pm - 7:00 pm

Thursday - February 21
7:00 am - 6:00 pm (in blocks)

Friday - February 22
7:00 am - 10:30 am

BOOTH SHARING

Not available: If you require additional space, please contact the Association office: (503) 227-0234.

BOOTH SPACE ASSIGNMENTS:

Each booth will be sold on a first come, first served basis. Each booth reserved must include a completed, signed contract. If a selected booth(s) is not secured with the contract within two weeks of selection, the booth(s) may be forfeited and returned to the pool of available booths. Mark your first, second, and third choices for booth locations.

All booth space will be assigned on a linear (in-line, contiguous) fashion. The booths may be assigned in either a single or double line, as long as all the exhibitors' booths are in the same row, and as long as that type of space is available. No physical product or display may actually cross over the public walking space.

BOOTH LOCATION & SIZES:

The Show Management reserves the right to alter the location of booths shown on the official floor plans, as it deems advisable and is in the best interest of the Exhibition. However, no change of location will be made without full discussion with any exhibitor affected by such changes.

There will be booths available with dimensions of 8' deep by 10' wide (smaller booth sizes may be available - contact Margerie). Each booth will have an 8' high back drape and a 6' long skirted table, booth identification sign, 110v electrical service, two chairs, and a wastebasket. Each booth includes registration for one (1) vendor for the entire Trade Show*.

***Additional staff may register a la carte for meals.**

BOOTH PRICING & DEADLINES:

PNWGFA members and nonmembers have different prices for booth(s):

Before January 18th, 2019

Booth Size	First Booth	Additional Booths
Member – 8' x 10'	\$425	\$325
Nonmember – 8' x 10'	\$500	\$350

After January 18th, 2019

Booth Size	First Booth	Additional Booths
Member – 8' x 10'	\$450	\$325
Nonmember – 8' x 10'	\$550	\$350

- **Cancellation** by an exhibitor following the signing of this contract and prior to January 19, 2019, will result in a 50% forfeiture of the exhibit fee. After that date, an exhibitor forfeits 100% of the exhibit fee.
- Each booth price includes complete registration for one (1) person (all meals included); **additional vendors can register a la carte for meals.**
- If booth is not secured with the contract within two weeks of selection, the booth may be forfeited and returned to the pool of available space.

CANCELLATIONS

Exhibitor must notify PNWGFA in writing of its intent to cancel. 50% refund will be granted if cancellation is requested by end of day January 18, 2019. An Exhibitor attempting to cancel after January 19, 2019 is not eligible for any refund and agrees to pay the full exhibit fees.

HOTEL RESERVATIONS:

Reservations can either be made by clicking the [PNWGFA GROUP LINK](#) or by calling Northern Quest Resort & Casino at 1-877-871-6772. Identify with the group PNWGFA Warehousemen's Conference to obtain the special room rate of \$139++ single/double per night. ****Room reservation guarantee is January 21, 2019.** Thereafter, rooms are available on a space and rate available basis.

LIABILITY & INSURANCE

Doors to the exhibit hall will be locked at night. However, the Show Management will not be liable for loss or damage to property of the exhibitors or their representatives or employees from theft, fire, accident or any other cause beyond its control. Exhibitors are advised to insure themselves at their own expense against property loss or damage and against liability for personal injury. The exhibitor shall indemnify the Show Management against, and hold it harmless from, negligence of the exhibitor or in connection with the exhibitor's use of display space. Show Management's liability for injury to persons or loss or damage to property shall be limited to such as may be caused by its sole or gross negligence. The Pacific Northwest Grain and Feed Association requires all exhibitors to carry insurance for the Show.

USE OF SPACE

The Trade Show exhibit area will be available for setup on Wednesday, February 20th, 2019 from 12:00 pm to 4:00 pm. Tear down will take place on February 22th, 2019 anytime after 10:30 am. Exhibitors must limit their activities and confine their displays to the space for that they have contracted. Literature must be distributed only from the confines of the Exhibitor's booth. Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to a nearby Exhibitor's booth is prohibited including noise, lights or electronic displays, which project too much sound. For licensing purposes, any music played in the booth will be the responsibility of the exhibitor.

ADMISSION

No exhibitor shall assign, sublet, or share the whole or part for the space allotted without the consent of Show Management and approval of the terms thereof. No exhibitor is permitted to show goods other than those manufactured or handled by them in the regular course of business. No firm or organization not assigned space in the exhibition hall will be permitted to solicit business in any manner within the exhibit hall.

DIRECT SELLING

PNWGFA shall have sole control over all admission policies at all times. Suppliers that do not have booths MAY NOT DISTRIBUTE MATERIAL OR DISPLAY PRODUCTS either in the Trade Show, in any area of the hotel or on the demonstration field without specific consent from Association and paying full booth fee. Badges must be worn at all times. Badge swapping amount exhibit personnel or attendees is strictly prohibited.

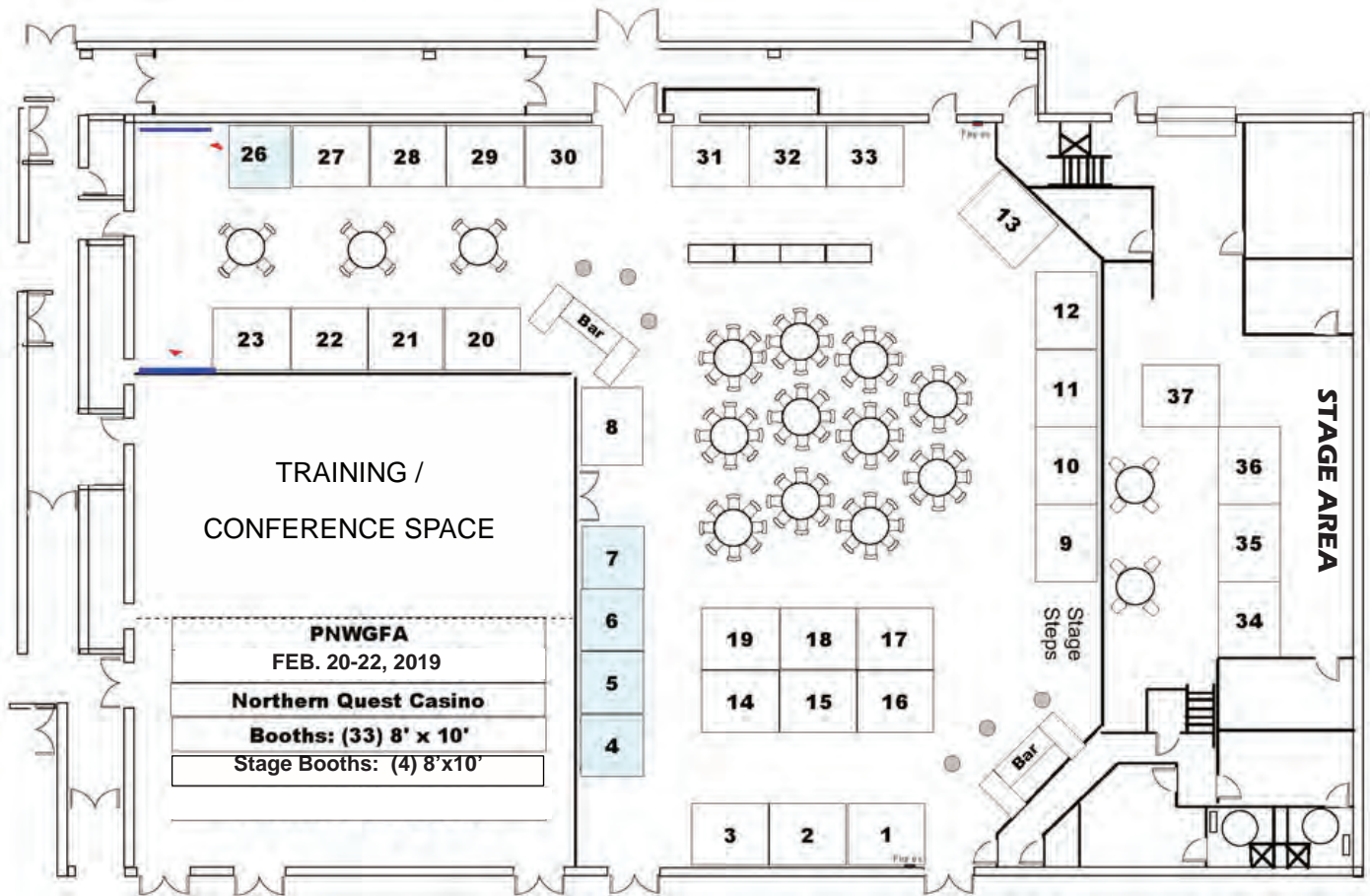
In the event that an exhibitor engages in on-location transactions, the exhibitor will be responsible for complying with federal, state and local laws that may pertain to such sales.

SPONSORSHIP

Take advantage of the exposure and recognition your company will gain **by becoming a sponsor!** We offer a variety of opportunities, as well as price ranges. If you would like to purchase a sponsorship at this time, please include payment on the application. Please contact PNWGFA Director, Margerie Vis at margerie@pnwgfa.org / 503.227.0234 for more information.

PNWGFA Trade Show Floor Plan & Registration Form

Northern Quest Resort & Casino | Pavilion IV & Corridor



8' x 10' Booths

- NOTE: In an effort to provide highest visibility and interaction with Vendors, Breakfasts & Lunches, and breaks for both days will be served in the Trade Show area. Therefore, the Buffet will be set only when food is served.

Please review the floor plan and indicate booth preference (1st come, 1st served): Number of booths: _____

Booth Choices:

1st Choice: _____ 2nd Choice: _____ 3rd Choice: _____

EXHIBITOR INFORMATION:

PRINT or TYPE information as it should appear on all signs and printed materials.

Company Name _____

Primary Contact _____ Title _____

Address _____

City _____ State _____ Zip code _____

Phone (____) _____ - _____ Fax (____) _____ - _____ Website _____

Primary Contact E-mail _____

Representatives Attending (Please print names as you wish it to appear on your badge)

1. _____ 2. _____ 3. _____ 4. _____

(Each booth price includes complete registration for one (1) person.) Other representatives can utilize à la carte pricing for meals.

****Be sure to ask about PNWGFA Directory and advertising opportunities!**

PNWGFA Booth Assignment # _____